





على النا نوتكنولو

Kafrelsheikh University, Institute of Nanoscience and Nanotechnology Faculty of fisheries and aquaculture science Course of Nanotechnology Applications

The Final Exam 2021/2022

Time of exam: 2 hours.

- Q1. Write briefly about advantages and disadvantages of the following parts?
 - 1- Fenton's reaction.
 - 2- Titanium oxides used in nanocatalyst.

Q 2: Correct the false and then write explanation for all of the below sentences?

- In the final solution of nano membrane materials, the pollutants will be precipitated in filtrated solution.
- 2. Single carbon nanotubes have wide applications
- 3. There are no any factors affecting the adsorption process.
- 4. Nanotechnology leads to decrease surface area of reaction.

Q 3: Choose the correct answer for the following sentences?

- 1. Fucoidan doped gold nanoparticles caused
- 1-Inhibition for the growth of *Aeromonas Hydrophila*. 2-Improvement for the growth of *Tilapia*. 3-Both of all. 4- Neither of all.
- 2. The infection of Aeromonas salmonicida causes.......
- 1- Ulcerations. 2-Ocular non ulceration. 3- Nasal ulceration. 4-Neither of all
- 3. Carbon nanotubes can be used as
- 1-Nano-adsorbent materials. 2-Nano-membrane materials. 3-Nano-modified materials.
- 4- Both of all.
- Q5. Write simple description about characterizations of nanotechnology?

Good Luck

Kafrelsheikh University Faculty of Fishers and aquaculture sciences Aquaculture Division

Final exam 2021/2022

3rd level Time: 2 h 50 marks

Subject: Climate changes & Fish Adaptation

Exam committee: prof. Dr. M. Abo Waly, Prof. Dr. A. El-Henawy and Dr. F. Moghanm

Answer the following questions:

Part (A) 30 marks

- 1-Define the climate change and illustrate the causes of it?
- 2-Discus the climate change and adaptation in fishier and aquaculture?
- 3-Discus the greenhouse gases contribution in fishier?
- 4-Compare between adaptation and mitigation?
- 5-What's the mean of: blue carbon global worming maladaptation mangrove restoration - learn from past.

Part (B) 20 marks

Explain the following:-

- 1- General applications of RS
- 2- The Remote Sensing Process
- 3- Sensors platforms for remote sensing
- 4- Image Analysis Scattering
- 5- Remote sensing and climate change example products
- 6- Water reservoirs
- 7- NOAA AVHRR Satellite and climate change

With best wishes

المادة: تسويق وتجارة الأسماك

المستوى : الثالث

الزمن: ساعتين اليوم: ٢٦ / ١ / ٢٢٠٢

امتحان القصل الدراسى الخريفي

جامعة كفرالشيخ

للعام الجامعي ٢٠٢/٢٠٢١

كلية علوم الثروة السمكية والمصايد برنامج :تصنيع الأسماك والبيوتكنولوجي

أ.د/ محمد فوزي الصفتي

لجنة الممتحنين والمصححين: - أ.د/ رشدي شوقي العدوي أ.د/ فتحية رضوان سالم

السؤال الاول:

(أ) ما المقصود بكلا من:

- Diversification . \
- Marketing integration . ٢ موضحًا أنواعه.
 - ٣. التسويق موضحاً مفاهيمه الأساسية.
 - ٤. الأسواق المستهدفة.

(ب) وضح بالرسم مع الشرح وكتابة العلاقات الرياضية إن وجد الآتى:

- ١. أثر التكنولوجيا على منحنى الانتاج الكلى والناتج الحدى والناتج المتوسط.
 ٢. تصنيف المديرين حسب تقبلهم للمخاطرة.
 ٣. حالات الطلب المختلفة وفقًا لمرونة الطلب السعرية.

السوال الثاني :-

(أ) قارن بين كلا مما يلى:

- ١. العوامل الداخلية لكلًا من البورصة وميناء البرلس.
- ٢. سوق المنافسة الكاملة وسوق الاحتكار التام (مع بيان حاله التوازن لكل منهما)

(ب) وضح كلا مما يلى:

- وضح المفهوم والآهمية التطبيقية وطريقة القياس للمرونة الطلبيه السعرية؟
- ٢. وضح التقسيمات المختلفة للبورصات مبيناً الأسس والمبادئ التي قامت عليها ؟

السوال الثالث:-

(أ) الجدول التالي يوضح سعر السبيط والكمية المطلوبة من الجمبري:

٦.	٧٠	٨٠	۹.	1	سعر السبيط (جنيه/كجم)
17.	1	٨٠	٦.	٤.	الكمية المطلوبة من الجمبري

والمطلوب: احسب المرونة الطلبيه من الجدول ،موضحاً نوع السلعة.

مع اطيب التمنيات بالنجاح والتفوق

(me)

Cery

9/3/1/2/1/201

KAFRELSHEIKH UNIVERSITY FACULTY OF AQUATIC AND FISHERIES SCIENCES

Course Name: <u>Fish Culture Systems</u> Level: The Third Year of B.Sc. (Aquaculture Program)



جامعة كفر الشيخ كلية علوم الثروة السمكية والمصايد

Date: 23rd January 2022 Allowed Time: 2 hours

Final Exam of the Academic Year: 2021-2022

Answer the following questions: (50 Degrees)

1- The First Question: (15 Degrees)

A. Choose the correct answer:

	The optimal operating temperature of the UV lamp must be	(10°C OR near 40°C OR 80°C).
	The quantity of ammonia excreted from 1 kg fish feed is	(less than 0.025 kg OR 0.025-0.055 kg OR greater than 0.5 kg).
	The best wavelength of UV for sterilization in RAS system is	(254nm OR 450 nm OR 550 nm)
4.	To determine the save limit of ammonia under short-term or long-term exposure time, multiply the LC ₅₀ by	(10% OR 20% OR 30%).
5.	For maximum efficiency of foam fractionation (in RAS system), the ideal bubble diameter is	(5.0mm OR 0.8 mm OR15.0 mm)
6.	For the maximum growth rate, ozone concentration should be	(0.025 OR 0.013 OR 0.055 kg O ₃ per kg feed).
7.	The ideal level of pH in rearing water of fish farms is	(5-6 OR 7-8 OR 9-10).

B. Put $(\sqrt{\ })$ in front of the right sentence and (\times) in front of the wrong sentence.

1.	The efficiency of fine-bubble aeration is 10 to 20 times higher than that of the coarse-bubble.	()
2.	The recommended dose of UV for RAS recirculated water is 30 mWsec /cm2.	()
3.	Ozone sterilization system is more safety than ultraviolet (UV) sterilization system	()
4.	Ozone level around workers should remain below 0.1 ppm	()
		()
6.	Toxicity of ammonia increases as temperature and pH increases	()
7.	The toxicity of free ammonia is less than ammonium form	()
8.	To achieve the best water quality, ozone concentration should be 0.025 and 0.045 kg O3 per kg feed.	()

2. The Second Question: (15 Degrees)

Write on the following points:

	write on the following points.	
A.	Classification of aquaculture systems according to (1) stocking density, (2) Fish Holding facility.	(4.0 degrees)
B.	In what ways could artificial aeration improve water quality in fish farms?	(4.0 Degrees)
C.	What are the main factors affecting the oxygen solubility in pond water?	(4.0 Degrees)
	How does ozone react to organic pollutants?	(3.0 Degrees)

3. The Third Question: (20 Degrees)

	Answer the following points:	
A.	Is there a specific design for RAS fish production system that you can describe or draw?	(5.0 Degrees)
B.	What kinds of biological filters are utilized in fish farms?	(3.0 Degrees)
C.	What's the connection between feed quantity and oxygen, CO2, waste solids, alkalinity, and ammonia? Draw or write	(4.0 Degrees)
D.	How can the problem of gas supersaturation in aquaculture be solved?	(2.0 Degrees)
Е.	Write in details how the concentration of ammonia in your fish ponds can be reduced (controlled) in a fast, safe, and cost-effective manner if you are a fish farm manager?	(6.0 Degrees)

With best wishes, Dr. Mohamed Abdel-Rahím frelsheikh University
aculty of Aquatic and Fisheries Science
Department of Fish processing and biotechnology
Subject: Environmental Chemistry
Code: 0110214



Full marks:50 Date:Sunday 23-1-2022 Pages: 2 pages Time Allowed: 2hr.(1-3pm)

Examiners committee: Dr. Mohamed Abdel Razek Saleh, Dr. Tamer Ismail& Dr. Moustafa Samir SaadAllah

Answer the following questions
1 st Question: (20 degrees)
A) Put a mark of true (✓) or false (X) in front of the following statements:
(10 degrees)
1) Air pollutants can be classified according to chemical composition as inorganic air pollutants.
2) Major regions of the atmosphere include Troposphere, stratosphere, mesosphere &thermosphere.
3) Gas liquid chromatography (GLC) is a separation and analysis technique.
4) Environmental Chemistry involves the study of the effects that chemicals have on the air only.
5) Tropospheric ozone is formed in a complex series of photochemical reactions driven by
ultraviolet (UV) solar radiation.
6) Ozone is known by its oxidizing power, O ₃ can oxidize all metals except gold and platinum.
7) There are three ways that nitrogen gets "fixed include industrial, atmospheric and biological.
8) Green Chemistry aimed to use sustainable resources and prevent pollution at the molecular level.
9) Types of plastic pollution include megaplastics, primary and secondary macroplastics.
10) Mechanisms of Acute Toxicity as Cholinesterase Inhibition, Narcosis, Mutagenesis.
B) Identify this scientific terms(Define the following scientific terms) (10 degrees)
Bioconcentration- Mineralization- PM10-Soot-Photochemical Smog- ADME-Carcinogenesis-
Xenobiotic metabolism- Greenhouse effects-Bioremediation
2 nd Question: (15 degrees)
A) Complete the following statements with their appropriateness: (10 degrees)
1) Green Chemistry is Environmental chemistry is, sulphur componds as,
2) The main aims of Environmental Chemistry are to,
3) Tropospher, this layer human andlive, The permanent gasses include,
4) Methane sources as,&Coal Combustion contain air pollutants as,
5) Lithosphere include,
6) Carbon is stored on our planet in,
7) Photosynthesis in which algae, higher plants equation is,Biodegradation of organic
matter such as,Biosphere refer to, VOC is,and its effects as,
8) The four most dangerous indoor air pollutants are,&POPs refer toas
Dags 1

Good luck Page :

Kafrelsheikh University
Faculty of Aquatic and Fisheries Science
Department of Fish processing and biotechnology
Subject: Environmental Chemistry
Code: 0110214



Full marks:50
Date:Sunday 23-1-2022
Pages: 2 pages
Time Allowed: 2hr.(1-3pm)

Examiners committee: Dr. Mohamed Abdel Razek Saleh, Dr. Tamer Ismail& Dr. Moustafa Samir SaadAllah

() The main causes of example deplotion are constitution of the co	-1
9) The main causes of ozone depletion are,&The accum products made of plastic in the environment lead to	ulation of plastic and
products made of prastic in the chynolinical teat to	
10) Harmful effects of plastic wastes as,& Chronic toxic	city is
B) Write short notes on:	(5 degrees)
1-Acid rain (causes- reactions- hazard effects)	
2- PAHs (Sources, examples, adverse effects, removal methods)	
3-What are your suggestions to solve the problem of plastic pollution?	
4-Water pollution (sources-water treatment methods for suspensid solid,	dissolved solids and
dissolved organic compounds)	
5- Nitrogen cycle	
3 rd question:	(20 degrees)
A) Show the complete installation data for the following devices and its app	olication:
	(4 degrees)
UV- Vis Spectrometry- GLC - HPLC- Ion Chromatography	
B) Compare the following scientific terms (show the differences between)	(4 degrees)
Environmentalist & Ecology- Environmental Toxicology& Ecotoxicol	
NOAEL& LOAEL- Rt &Rv- Columm & Detectors in GLC or HPLC	44 1 1
C) What is the mission and concepts of Environmental chemistry?	(4 degrees)
D) Show the processes of ozone depletion (chemical reaction)	(4 degrees)
E) What is the greenhouse effects, causes, toxic effects on environment&	and show its role on
climate change	(4 degrees)
Examiner's signature	
Tamer Madeh Moustafa Samir	

Questions ended with best wishes for success and good luck

Good luck

Page 2



Full marks: 50 Date 19/1/2022 Pages (2)

	Answer the following questions:
1-	In Table comper between: (15 degrees 5 of each)
A	- Cleaning and Sanitizing
B-	- Irradiation of food and Biopreservation
C	- Larger fish and Lean fish spoil
<u>2-</u>	Fill in the spaces:- (10 degrees 0,5 of each)
A-	Forms of food poisoning 123-
B-	Prevention of food poisoning by 123-
C-	Bacillus cereus produces two fairly distinct types of illness 122
D-	Hazards from E. coli can be prevented by 13-
<u>E-</u>	The time a fish the rigor mortis pass and depends on the following factors123345
<u>F-</u>	Three rules should be observed to prevent rusting during storage 12-
3-0	Choose the correct ansawer: (15 degrees 1 of each)
1)	Plesiomonas shigelloides It has been isolated from:
	A- sea water B- fresh water fish C- Dust and soil
2)	The principles of Fish storage and Preservation are: A-Inhibition of microbial growth B- Increasing of enzyme C- Removing of chemical chan
3)	Conditions which affect the microbial growth:
	A-Food itself B-The sanitary condition of food processing
	C- presence of potential pathogens
4)	Their presence Indicator Organisms indicates indicate:
	A-Resedues and contaminanat B- presence of chemical cotamination
	C- potential spoilage of food
5)	Pickling is a method of preserving food in an edible anti-microbial liquid by:
	A-Physical pickling B-Fermentation pickling A-Liquide pickling
6)	The number and diversity of microbes associated with fish depend on:-
	A-The geographical location B-The temperature C- The method of isolation
7)	One of the following factors contribute to spoilage of fish: A-Low moisture content B- Low fat content C- high protein content
8)	Chilling is an effective way of reducing spoilage if done: A- At ambient temperature B- Under unhygienic handling and time. C- Quickly and handled carefully & hygienically.

ملر وسوله عبا العثراء

Kafrelsheikh University
Faculty of Aquatic and Fisheries Science
Department of Fish processingand biotechnology
Subject: Food microbiology.
Time Allowed: 2hr.



(True or False)

Code: 9) One from the following the most important factors in physical or chemical deterioration of Canned fishery products: C-Suitable products. A- Perforation and corrosion of tin plate B-Foreign material 10) One from the following act as the factors influence the effectiveness of antimicrobial treatment: C-Environmental influences B- Type of productes A- Type of Microbes 11) Specific Spoilage Photobacterium phosphoreum characterized by: A-Production of histamine even under refrigeration conditions B-Production of histadine even under refrigeration conditions C-Production of antihistamine even under refrigeration conditions 12) Change in physical properties of fish muscle during salting: B- amount of the fish muscle A-amount of water and pH of fish muscle C-Water holding capacity 13) Factors affecting shelf life of fish: C- Post harvest treatment A- Method of harvest treatment B- Pre harvest treatment 14) Belly bursting is enzymatic spoilage of fish especially during of: B- a period of low food intake A- a period of high food intake C- a period of unfood intake 15) Relative humidity (RH) of the storage environment is: A-An important factor for the growth of microorganisms at the food surfaces. B-Not important factor for the growth of microorganisms at the food surfaces C- Not requires less water vapor to attain high relative humidity at low temperatures 4- Choose the correct answer (True or False) and gaive reasons: (10 degrees 1 of each) 1) Specific Spoilage Pseudomonas spp. organisms characterized by 'fruity', 'oniony' and 'faecal' (True or False) 2) Glycolysis the frist enzymatic change in fish muscle is gradual hydrolysis of glycogen to lactic acide (True or False) Enterococci are better indicator of sanitary quality than E.coli especially in heat treated, frozen or (True or False) dried foods In Sliming spoilage of salted fish The surface of the fish is un acquires a slippery coating of slime (True or False) (True or False) 5) In Reddening spoilage of salted fish The fish takes on a red coloring 6) Marine fish are more prone to spoilage during chilling (True or False) (True or False) 7) Sh. Putrefaciens growth can not be used as indicators of spoilage of fish 8) Type of ice is a general factors affecting the chilling process (True or False) (True or False) 9) Fresh fish spoilageis not affected by physical damage

GOOD LUCK

Prof. Dr. / Ibrahim Ibrahim Alhawary

10) Pickling is a method of not used for preserving food.

Kafrelsheikh University Faculty of Aquatic and Fisheries Science Department of Fish processing and Biotechnology Subject: Aquatic Biology Time Allowed: 2 hours Code: 0110114



Full marks: 50 Date 17/1/2022 Pages (1)

Answer the following questions:

1. First question

(30 degrees)

- a- What is the effect of Agricultural and Industrial Pollution on Africa's aquatic ecosystems
- b- Explain the Physiological adaptations of fish to low oxygen levels
- c- Mention Pressures acting on Aquatic Biodiversity and explain one in details.

2. Second question

(20 degrees)

Mark right or wrong with correction

- 1- The major pathological-anatomic changes in winter-kill include pale skin, congestion and small haemorrhages (
- 2- Hyperoxia is the state of water when it holds a very high amount of oxygen (
- 3- Sustained swimming is type of locomotion used for escaping predators and chasing a prey or for swimming against currents of water (
- 4- This sixth sense in Sharks is made possible thanks to electro-receptive organs called Ampullae of Lorenzini (
- 5- Incidental food item is the food which the fish consumes in the absence of its basic food ()
- 6- Sea lampreys can be controlled by using chlorine, filters, or mechanically removing mussels from the surface to which they are attached ()
- 7- an endangered species is any species that is in danger of extinction throughout all or a significant part of its range including pest insects ().
- 8- The major human activity that endanger wildlife is habitat destruction and fragmentation ().
- 9- Ghost fishing is a result from fishing nets that have been left or lost in the ocean by fishermen ()
- Poisonous pollutants affects the respiratory processes and secretion of protective mucus in fish ()

تفرية الرقاع بالي

Kafr El-Sheikh University
Faculty of Aquatic and Fisheries Sciences
Department of Aquaculture

Subject: Aquatic Larval Feeding Time: 2 hours



	Department of Aquacantare	Level: Three	Kafreisheikh Univers المعة كفر الشيخ
	Final answer exam during academic year	ar 2021/2022	
	Please answer the following questions: (50 r	narks).	
	First question: (15 marks):		
2-3-	 Please state the advantages and the disadvantages of by excessive fertilization: (10 degrees). State types of Natural food. (2.5 degrees). Give reasons why there are positive effects of microcleast) (2.5 degrees). Second question: Complete the following s 	algae in green water entences (23mark	systems. (State 3 at
4- 5- 6- 7- 8- 9- 1- 1- 1- 1- 1- 1- 1- 1- 1- 1- 1- 1- 1-	4- Period from yolk-sac larvae to exogenously feeding short period of time so called (g larvae can lead to fishswim bladderKj/kg of dietKj/kg of dietmand expression of mon .mg all-trans retinol. D3). d by enzymes secretedlarvae than in%larvae than in% bserved with%lis	high mortality in a
	B- Factors affected on digestive enzymes levels	s in fish larva?	
	C- The reasons for the difficulty of maintaining	g fish larvae!	
	D- Rotifers have many advantages for Artemia	(Explain):	

With our best wishes Prof. Dr. Malik M. Khalafalla Dr. Asmaa El-Nokrashy Kafrelsheikh University
Faculty of Aquatic and Fisheries Science
Department of Fish processingand biotechnology
Subject: Food Chemistry & Analysis
Time Allowed: 2hr.
Code:



Full marks: 50 Date 12/1/2022 Pages (2)

Answer the following questions:

1- In Table comper between:

(15 degrees 5 of each)

- A- Energy Yielding Foods (EYF) and Body Building Foods (BBF)
- B- Digestible and indigestible carbohydrates (CHO)
- C- Primary and Secondary Structure of a protein

B- Any type of unsaturated fat.

C-Any type of saturated and unsaturated fat.

2-

1-

	Timely and occordany of details of a protein				
<u>2- Con</u>	nplete the following:	(5 degrees 0,5 of each)			
1)	The only rich source ofcommonly included in the hum	an diet is fish.			
2)	Marine nutraceuticals is				
3)	Oleic acid is the main monounsaturated fat in our diets and this is so	ometimes called			
4)	is the limiting amino acid in wheat protein.				
5)	is a molecule that slows the rate of oxidation of the	e oxidisable material.			
6)	6) Its spontaneous change of this kind in the specific rotation of a solution of an optically active compound is called				
7)	are droplets of nearly pure triglycerides, coated by	a very thin layer of protein.			
8)	are polysaccharides of natural origin , capable	of increasing the viscosity of			
	solution even at very low concentration.				
9)	Low levels of DHA have been associated with				
10), which is involved in the synthesis of glucose	molecules from simple other			
	compounds such as fatty acid or amino acid.	A			
3-Cho	ose the correct ansawer:	(10 degrees 1 of each)			
1. Hen	Ith Beneits of Dietary Fiber:				
I- nea	A- helping to prevent constipation				
	B- helping to prevent diarehea				
	C- helping to prevent diameter				
2- Car	amelization is a browning reaction formed by:				
L Cui	A-Heating carbohydrates like sucrose or reducing sugars.				
	B-Heating food like sugars				
	C-Heating protein like amino acide				
3- Ray	Materials are a Factors affecting food composition depend upon:				
5 1101	A-The conditions of animal or plant crop				
	B- Types of the farm harvesting of the plants on the feeding				
	C-Fishing season for fish and marine invertebrates.				
4- Fish	is a good food for a low fat diet and many types of fish do not contain	n:			
	A- Any type of saturated fat.				

Kafr El-Sheikh University

Faculty of Aquatic and Fisheries Sciences

Subject: Fishing Gear Technology

Aquaculture Department

Level: 3



Time allowed: 2 hours

Final exam during academic year 2021 – 2022

Exam board

Answer the following questions:

(50 marks)

1- A-Define the following terms

(20 marks)

- 1)- Chumming
- 2)- Transducer angle
- 3)- 3Tex

- 4)- Mesh bar
- 5)- Target strength
- 6)- Fishing
- B- Some precaution should be taken to avoid gilling and enmeshing fish in the bunt of purse seine net. Explain how?
- C-Arrange the following hook sizes in a descending order 15, 20, 19/0, 9/0, 5, 15/0, 10, 2, and 20/0
- 2- A- Explain how fish can be caught by gill net fishing method.

(15 marks)

- B- Calculate the vertical hanging ratio if one thousand mesh of gill net (150 mm mesh size) were hanged on a line of 100 m total length. $(\sqrt{0.564} = 0.75)$ *
- 3- Match between column "A" and its suitable sentence in column "B".

Column A	Column B	(15 marks)			
1) Codend	1) Whaling	. •			
2) Harpoon	2) long line construction unit				
3) Streamers	s 3) a vertical fish detection and depth device				
4) Sonar	4) help open the trawl net wings horizon	itally			
5) Lambara net	5) trammel end where fish are collected				
6) Basket	6) may be used for fish optical attraction	n			
7) Light	7) a horizontal fish detection device				
8) Trawl doors	8) doesn't have purse wire				
9) klondyker	9) used for bird scaring				
10) Snood wire	10) corresponds the bunt in purse seine				
	11) preserve the hook from being cut du	e to fish bite			
	12) fish meal and oil production mother	ship			

With my best wishes

Dr. El Azab Badr

Kafrelsheikh University Faculty of Fisheries 1st Semester exam 2021/22

Date: 9/1/2022



Course: Management Grade: Three

Marks: 60

Time: 2 hours

			a swam as the o	yam pages will be on
Please be attentive to	the number of	f pages in the	naper	Yam hades will be
	both	sides of the	paper.	ble):
Choose the best answ	er (a, b, c, or o	1), (Put you	r answer in a ta	(20 Marks)
1 is t	b)adjourning	group develop	ment c)storming es that it always has	d)norming the proper number of employees
with the appropriate ski a) Staffing	b) Job analysis	c) R	tillie to delile ve the	organization's objectives d) HR planning
3- Job specification include a)skills b) du	uties	e) abilities	d) a &	c
4i	b) Moni	tor	c) Disseminator	d) a& b& c
5are the job-s a) Human skills	pecific knowledg b) Technical sk	ge needed to pr	oficiency perform vonceptual skills	d)a& b& c
6means doing a) Creativity	L) officience	cy	c) effectiveness	d)proficiency all for achieving
organization's goals		that involves	c) aim	d)plan
8- Plans that are clearly (b) specific	· (c)	nterpretation are cal	lledplans d) directional
9 Is the co	ncept that refers t	to a person sho f Command	ould have one boss. c)standardization	on d)Unity of Responsibility
10 means in	creasing the deci	sion-making a verment	c) Centralizatio	n d) None of them
11- HR planning is the p	process by which	e) needs	(1)	CA Del tibe
12is a) orientation	the education tha	t introduces a	new employee to hi eening d)s	s or her job and the organization. election
13- there are ty	pes of employee	s' training	d)5	
a) 6 14- Great business plans	s, products and se	ervices cannot	easily be copied by	your competitors as well as great
personnel cannot	b) False			
15- The goal of organiz				
16- Significance of vari	iation between ac	tual performan	ice and standards is	determined byof variation
		vents anticipat	ed problems before	actual occurrences of the problem
a)Feedforward 18- Managers have	b)Concurren	T C	recuback	d)simultaneous
18- Managers have		c) 5	d)6	

19 refers to the degree to which jobs within the organization are standardized				
			c) standardization	d)departmentlization
20- The controlling function consist of process				
a) 3	b) 4	c) 5	d)6	

Second Question:

Mark the following statements as $(\sqrt{})$ or (\times) , (Put your answer in a table):

(10 Marks)

- 1. Decentralization is preferable when organization is facing a crisis or the risk of company failure.
- 2. Whereas effectiveness is concerned with the means of getting things done, efficiency is concerned with the ends
- 3. Human skills are most important for lower-level managers than middle managers
- 4. Organizations are not self-contained and, therefore, must adapt to changes in the external environment.
- 5. A problem becomes a problem when a manager becomes aware of it.
- 6. Formal plans cannot replace intuition and creativity
- Sophistication of the organization's information system is one of the factors that affect span of control.
- 8. Job Specification is a written statement of the minimum qualifications that a person must possess to perform a given job successfully.
- 9. Managing change is an integral part of every manager's job.
- 10.top managers are responsible for making decisions that affect the entire organization

Third Question:

(30 Marks)

State without explanation:

- 1- Decision making process (8 stages)
- 2- The 4 purposes of planning
- 3- Why is HRM important? (3 reasons)

Good luck

Dr. Reda Abdelkareem

Page 2 of 2